

Review & Outlook

Lazard Global Listed Infrastructure (AUD Hedge)

First Quarter 2025

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Agenda

Investment Team, Philosophy and Process

Strategy Review



Investment Team, Philosophy and Process

Lazard Global Listed Infrastructure

Strategy Objective	Seek long-term, defensive, low-volatility returns that exceed inflation by investing in a range of global companies that are considered to be "preferred infrastructure".
Performance Objective	 Inflation +5% p.a. over rolling 5-year periods (Long-term risk/reward profile between equities and fixed income) Shorter term performance reference: MSCI World Core Infrastructure Index (Local Currency)¹
Investment Universe	"Preferred Infrastructure"
Investment Style	Value, benchmark unaware
Investment Basis	Long-only
Number of Stocks	25-50
Currency Management	Passive hedge to investor's currency
Strategy Inception	October 2005
AUM	AUD 24.2 billion ²

Lazard was one of the first managers to launch a diversified global listed infrastructure strategy.

¹ The Global Listed Infrastructure Index (AUD Hedged) from inception to 31 March 2015, is the UBS Global 50/50 Infrastructure and Utilities Net Index (AUD Hedged); from 1 April 2015 to 30 June 2018, the FTSE Developed Core Infrastructure 50/50 100% Hedged to AUD Net Tax Index; and thereafter, the MSCI World Core Infrastructure 100% Hedged to AUD Index.

² As of 31 December 2024. AUM is indicative of total assets in the Global Listed Infrastructure — CAD Hedge, Global Listed Infrastructure — GBP Hedge, Global Listed Infrastructure — USD Hedge, Global Listed Infrastructure — Hedge and Global Listed Infrastructure — JPY Hedge
Target returns are provided for illustrative purposes only. There can be no assurances that target returns will be achieved. Such target returns are not intended to serve as and must not be relied upon by any prospective investor as, a guaranty, an assurance, a prediction of a definitive statement of fact or a probability. Actual events and circumstances are difficult or impossible to determine and may differ from assumptions.

Preferred Infrastructure

"Preferred Infrastructure" is a subset of the infrastructure market that we believe has higher revenue certainty, profitability and lower volatility.

Not all infrastructure assets will deliver these investment characteristics. To identify the ones which we call "Preferred Infrastructure" we focus on the following factors:

Infrastructure assets <u>can</u> have attractive investment characteristics, including:

Long-life assets	Lower risk of capital loss	
Inflation-linked returns	Low correlations (portfolio diversifier)	
What parameters to focus on		
	 Stable demand 	
a) Payanua Cartainty	 Monopoly-like characteristics 	
a) Revenue Certainty	 Price regulated and inflation-linked 	
	Long-term	
	High operating margins	
b) Profitability	 Sustainable leverage 	
	 Appropriate cost structure 	
c) Longevity	ESG risk and considerations	

Information and opinions are subject to change.

Not All Infrastructure is Created Equal...

We believe a strict adherence to our Preferred Infrastructure investment philosophy is critical to delivering on the attractive characteristics of infrastructure.

Preferred

Regulated Utility

(e.g., National Grid; Consolidated Edison)

- ✓ Monopoly-like assets
- ✓ Regulated return
- ✓ Explicit/implicit inflation pass through
- = Stable, consistent pattern of return

Non-Preferred

Merchant Electricity Generator (e.g., Drax Power; Constellation Energy Group)

- × Competitive markets
- × Commodity price volatility
- × High fixed cost structure
- = Volatile, uncertain pattern of return

Other examples...

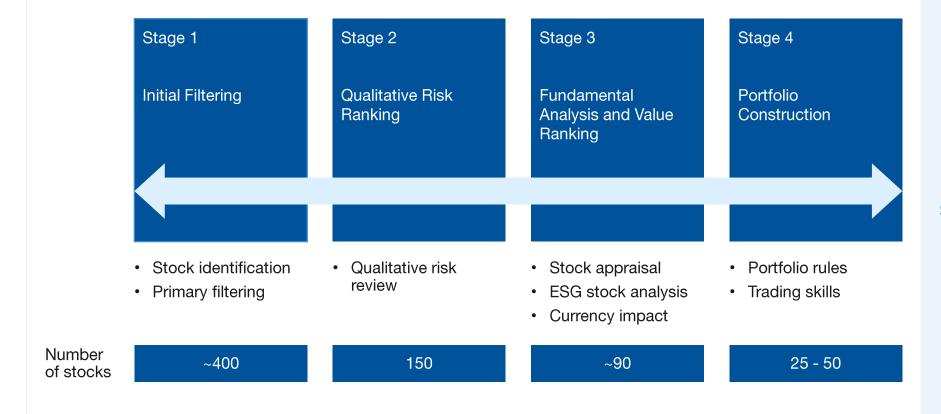
- ✓ Toll Roads
- ✓ Airports
- ✓ Broadcast towers
- ✓ OECD countries

- × Construction companies, road services
- × Airlines, baggage handling
- × Telecommunication service companies
- ★ Emerging/Developing countries

Securities identified in this document are not necessarily held by Lazard Asset Management for all client portfolios and should not be considered as a recommendation or solicitation to purchase, sell or hold these securities. It should also not be assumed that any investment in these securities was or will be profitable.

Investment Process Overview

Lazard Global Listed Infrastructure



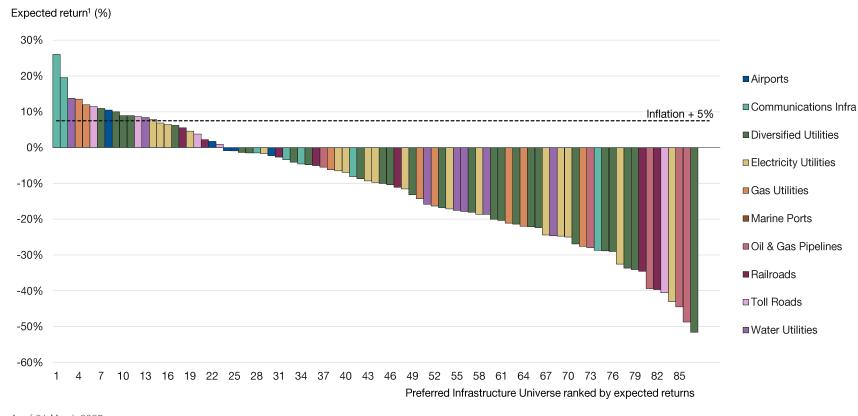
Lazard's investment process is neither sequential nor static, but ongoing.

Note: The number of stocks in each stage may vary with time and the evolution of the infrastructure sector and the investment process.

Lazard's investment process is presented here in sequential steps for illustrative purposes only. In practice, the process is not sequential and will, as needed, weigh certain criteria over others.

Lazard Preferred Infrastructure Universe

Value Rank by Sector



As of 31 March 2025

1 Over 3 years, assuming all the stocks trade at our valuation in 3 years time.

The opinions and estimates contained in this graph are based on current information and are subject to change. It should not be assumed that any investment was, or will be profitable. Expected returns do not represent a promise or guarantee of future results and are subject to change.

Shown for illustrative purposes only.

Each bar represents an individual stock's expected return per annum for the next three years. This is based on a comparison of Lazard's Global Listed Infrastructure team's intrinsic valuation of the stock three years out, the market price of the stock today and the interim forecast dividends.

STAGE 1
Initial Filtering

STAGE 2
Qualitative
Risk Ranking

Risk Ranking

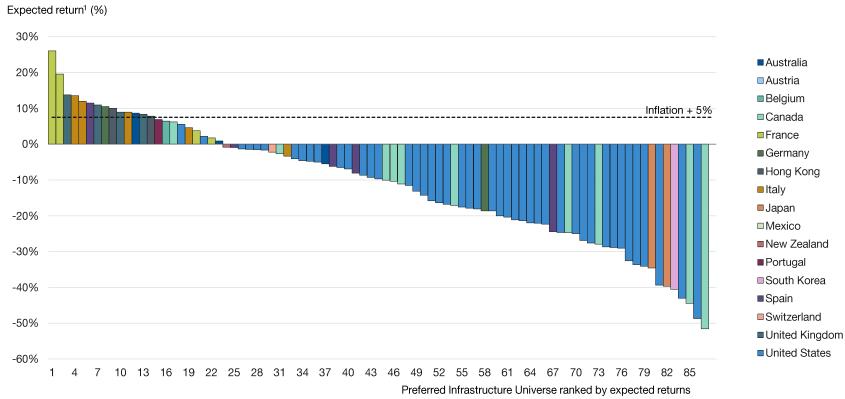
STAGE 3
Fundamental
Analysis and
Value Ranking

STAGE 4
Portfolio
Construction

The "Value Rank" illustrates the expected returns of each stock within the Preferred Infrastructure universe.

Lazard Preferred Infrastructure Universe

Value Rank by Country



The "Value Rank" illustrates the expected returns of each stock within the Preferred Infrastructure universe.

STAGE 1

Initial Filtering

STAGE 2

Qualitative

Risk Ranking

STAGE 4

Portfolio

Construction

9

As of 31 March 2025

1 Over 3 years, assuming all the stocks trade at our valuation in 3 years time.

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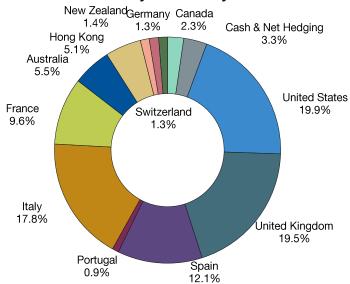
Each bar represents an individual stock's expected return per annum for the next three years. This is based on a comparison of Lazard's Global Listed Infrastructure team's intrinsic valuation of the stock three years out, the market price of the stock today and the interim forecast dividends.

Portfolio by Country and Sector

Lazard Global Listed Infrastructure (AUD Hedge)

Broken Down by Company Domicile

Portfolio by Country





26 Companies 11 Infrastructure Sectors 22+ Countries 400+ Assets

As of 31 March 2025

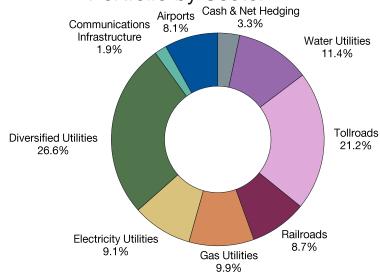
The allocations mentioned are based upon a Portfolio. Allocations are subject to change.

Portfolio summary is based on underlying company assets

This information is for illustrative purposes only and is supplemental to the "GIPS® Standards Composite Information." Source: Lazard, FactSet

STAGE 1
Initial Filtering
STAGE 2
Qualitative
Risk Ranking
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STAGE 4
Portfolio
Construction

Portfolio by Sector



Global Asset Diversification (Toll Roads)

97 toll road concessions 10,000+ kms of toll roads 10 countries



Strategy Review

Top 10 Holdings

Lazard Global Listed Infrastructure

STAGE 1
Initial Filtering
STAGE 2
Qualitative
Risk Ranking
Qualitative
Risk Ranking
Qualitative
Risk Ranking
Qualitative
Risk Ranking
Qualitative
Ranking

Company	Country	Sector	% Portfolio
Exelon	United States	Diversified Utilities	8.2
National Grid	United Kingdom	Diversified Utilities	8.2
Ferrovial	Spain	Tollroads	7.9
Vinci	France	Tollroads	7.8
Snam	Italy	Gas Utilities	6.7
Terna	Italy	Electricity Utilities	5.1
Severn Trent	United Kingdom	Water Utilities	4.9
United Utilities	United Kingdom	Water Utilities	4.8
Norfolk Southern	United States	Railroads	4.4
CSX	United States	Railroads	4.2

As of 31 March 2025. Source: Lazard, FactSet

The allocations and specific securities mentioned are based upon a portfolio that represents the proposed investment for a fully discretionary account excluding cash. Allocations and security selection are subject to change. The securities mentioned are not necessarily held by Lazard for all client portfolios, and their mention should not be considered a recommendation or solicitation to purchase or sell these securities. It should not be assumed that any investment in these securities was, or will prove to be, profitable, or that the investment decisions we make in the future will be profitable or equal to the investment performance of securities referenced herein. There is no assurance that any securities referenced herein are currently held in the portfolio or that securities sold have not been repurchased. The securities mentioned may not represent the entire por. This information is for illustrative purposes only and is supplemental to the "GIPS® Standards Composite Information."

Performance Summary

Lazard Global Listed Infrastructure (AUD Hedge)

Returns for Period Ending 31 March 2025 (%)

	Lazard Global Listed Infrastructure (AUD Hedge) - Net	Global Infrastructure Index (AUD Hedged) ²	MSCI World Index (Local)	Bloomberg Barclay Global Treasury (AUD Hedged)
QTD	7.2	6.7	-2.7	0.7
YTD	7.2	6.7	-2.7	0.7
1 Year	9.7	14.5	7.0	2.9
3 Years p.a.	6.1	2.3	8.5	-0.2
5 Years p.a.	10.8	8.6	16.5	-1.1
10 Years p.a.	8.4	6.8	9.8	1.5
Since Inception returns p.a. (AUD) ¹	10.0	8.1	7.9	4.5

Performance is based upon a Portfolio. Performance is preliminary and presented net of fees. The performance quoted represents past performance does not guarantee future results. Index performance is shown for illustrative purposes only. Lazard Global Listed Infrastructure is not measured versus the performance of any benchmark. Past performance is not a reliable indicator of future results.

Source: Lazard, UBS, FTSE, MSCI, Bloomberg

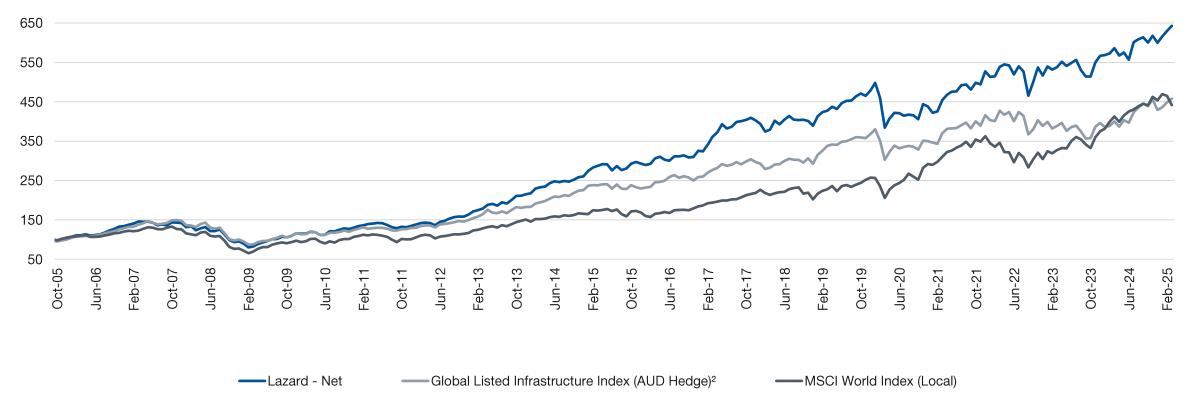
¹ Since inception is from 5 October 2005.

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Performance Summary

Lazard Global Listed Infrastructure (AUD Hedge)

Growth of \$100: Since Inception¹



¹ Since inception is from 31 October 2005.

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Holdings by Infrastructure - Sector

Lazard Global Listed Infrastructure

	% of		% of
Holdings	Portfolio	Holdings	Portfolio
Airports	8.1	Gas Utilities	9.9
Aena		Italgas	
Auckland International Airport		Snam	
Flughafen Zuerich		Railroads	8.7
Fraport		CSX	
Communications Infrastructure	1.9	Norfolk Southern	
Eutelsat Communications		Tollroads	21.2
SES		Atlas Arteria	
Diversified Utilities	26.6	Ferrovial	
Algonquin Power & Utilities		Transurban	
CK Infrastructure		Vinci	
Exelon		Water Utilities	11.4
Hera		Pennon	
National Grid		Severn Trent	
Power Assets		United Utilities	
Electricity Utilities	9.1	Cash & Equivalents	3.3
American Electric Power		Total Portfolio	100.0
Redes Energeticas Nacionais			
Terna			

As of 31 March 2025. Source: Lazard, MSCI, FactSet

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Holdings by Infrastructure - Country

Lazard Global Listed Infrastructure

	% of		% of
Holdings	Portfolio	Holdings	Portfolio
Australia	5.5	Portugal	0.9
Atlas Arteria		Redes Energeticas Nacionais	
Transurban		Spain	12.1
Canada	2.3	Aena	
Algonquin Power & Utilities		Ferrovial	
France	9.6	Switzerland	1.3
Eutelsat Communications		Flughafen Zuerich	
SES		United Kingdom	19.5
Vinci		National Grid	
Germany	1.3	Pennon	
Fraport		Severn Trent	
Hong Kong	5.1	United Utilities	
CK Infrastructure		United States	19.9
Power Assets		American Electric Power	
Italy	17.8	CSX	
Hera		Exelon	
Italgas		Norfolk Southern	
Snam		Cash & Equivalents	3.3
Terna		Total Portfolio	100.0
New Zealand	1.4		
Auckland International Airport			

As of 31 March 2025. Source: Lazard, MSCI, FactSet

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Stock Contribution - Top Contributors and Detractors

Lazard Global Listed Infrastructure

2025 Q1

Contributors	Average Weight (%)	Total Performance (%)	Contribution (%)
Exelon	8.1	22.6	1.72
VINCI	8.1	21.0	1.62
Snam	6.4	18.9	1.15
Italgas	2.9	27.1	0.73
Terna	5.4	13.8	0.70
Detractors	Average Weight (%)	Total Performance (%)	Contribution (%)
CK Infrastructure	2.7	-20.0	-0.62
Power Assets	3.3	-14.7	-0.56
CSX	4.6	-9.2	-0.44
Linetanal Littlitation	4 4	4.0	0.00
United Utilities	4.4	-1.8	-0.09

1 Year

Contributors	Average Weight (%)	Total Performance (%)	Contribution (%)
Exelon	8.0	32.8	2.40
Ferrovial	8.2	20.0	1.59
Snam	6.0	21.8	1.30
American Electric Power	3.5	36.5	1.22
National Grid	8.2	14.3	1.20
Detractors	Average Weight (%)	Total Performance (%)	Contribution (%)
CSX	4.5	-16.7	-0.69
Algonquin Power & Utilities	2.3	-10.9	-0.28
Atlas Arteria	2.9	-1.2	-0.06

5.3

-0.06

As of 31 March 2025. Reporting Currency: Australian Dollar. Source: Lazard. FactSet

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Outlook

- The combination of volatile equity markets and our conservative approach leads us to view current market conditions cautiously. We see some pockets of attractive value opportunities, particularly in Europe.
- The Lazard Global Infrastructure strategy remains underweight US utilities. However, we are beginning to see some specific stock opportunities within the US utilities sector. We may seek to take advantage of these opportunities in the months ahead.
- Cautious, value-based stock-selection remains critical to generating positive returns.
- Preferred Infrastructure characteristics, such as revenue certainty, profitability and longevity, derived from monopoly or monopoly-like underlying assets should, in our view, perform relatively well in a high inflation low growth/recessionary economic environment.
- Given that the broader equity markets appear expensive, we believe the relative expected returns for listed infrastructure are currently favourable, particularly on a risk adjusted basis.

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