Benchmark: S&P Pan Arab Composite index

Reporting Date: 31 December 2023
Composite Inception Date: 01 June 2014

Reporting Currency: Euro

# Composite Description

The composite returns represent the total returns of all fully discretionary portfolios with a Middle East North African Equity mandate and a minimum of \$100,000 in assets under management. The strategy primarily invests in companies domiciled in Middle East North African countries and is constructed on a bottom-up basis. It seeks investment opportunities with attractive valuation levels with embedded future growth, strong management team and sustainable performance.

## Calculation of Performance Returns

Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request. The composite returns are reported net of foreign withholding taxes on dividends, interest and capital gains. The composite returns presented represent past performance and is not a reliable indicator of future results, which may vary. A complete list and description of all Lazard composites and pooled funds is available upon request.

## Fee Schedule

Lazard's standard fee schedule for Lazard Middle East North African Equity accounts is 1.00% on the first \$100 million of assets and 0.85% on the balance. (This fee schedule may be presented in non-U.S. local currency equivalents based on prevailing exchange rates.) The management fee schedule and total expense ratio for the collective trust is 1.00% and 1.25%, respectively. Unless otherwise noted, actual account fees, inclusive of performance-based fees and VAT (if applicable) are used in the construction of composite net of fee performance. For non-fee paying portfolios and sleeves of funds, net of fee performance has been calculated using the strategy's standard fee schedule.

### Benchmark Information

The S&P Pan Arab Composite Index includes stocks from 11 Pan Arab markets and is net of withholding taxes.

# GIPS Compliance and Verification Status

Lazard Asset Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Lazard Asset Management has been independently verified for the periods January 1, 1993 through December 31, 2023. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Lazard Asset Management is the "Firm" to which the GIPS Standards apply (Frankfurt office included in Firm definition as of January 1, 2003). In March 2023, LAM acquired all of the membership interests of Truvvo Investment Partners, LLC ("Truvvo"), a registered investment adviser that offers wealth management services to sophisticated families with complex balance sheets. The personnel who joined LAM in the acquisition now conduct their wealth management activities as a wholly-owned division of LAM named Lazard Family Office Partners. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The composite creation date is July 2014.

Calendar

	2023	2022	2021	2020	2019	2018	2017	2016	2015	Jun 14 - Dec 14
Lazard Rate of Return (%; Gross of Fees)	28.15	13.32	44.76	-1.04	1.28	9.23	13.71	23.80	1.84	2.70
Lazard Rate of Return (%; Net of Fees)	27.06	12.36	43.53	-1.90	0.27	8.19	12.72	22.70	0.63	1.93
Benchmark (%; Rate of Return)	6.77	0.43	42.66	-7.26	14.41	15.74	-8.32	11.01	-4.79	-3.53
Composite Standard Deviation Gross (3-yr. Ann.)	14.11	21.88	19.73	18.77	9.88	11.69	15.36	N/A	N/A	N/A
Benchmark Standard Deviation (3-yr. Ann.)	15.58	19.94	16.69	15.64	9.78	11.60	15.53	N/A	N/A	N/A
# of Portfolios	1	1	1	1	2	2	2	2	2	1
Composite Dispersion Gross (Asset Wtd. Std. Dev.)	N/A	N/A	N/A	N/A	0.89	0.41	0.22	1.22	N/A	N/A
Composite Assets (EUR Millions)	39.0	30.7	34.7	35.6	62.6	64.2	66.1	57.9	20.3	2.1
Total Firm Assets (EUR Billions)	172.6	158.3	195.3	174.1	183.0	155.0	172.1	159.2	147.4	141.6