Benchmark: FTSE World Europe ex UK Index

Reporting Date: 31 December 2023
Composite Inception Date: 01 October 1991
Reporting Currency: Swiss Franc

# Composite Description

The composite returns represent the total returns of all fully discretionary portfolios with a Continental European Equity Alpha investment mandate and a minimum of £3 million in assets under management. The Lazard Continental European Equity Alpha strategy seeks strong relative returns over a full market cycle of 3 to 5 years. The strategy primarily invests in companies domiciled in those countries that comprise the FTSE World Europe ex-UK Index. The strategy is constructed on a bottom-up basis, focusing on companies with high or rising sustainable financial productivity at attractive valuations. As of September 2020, the FTSE World Europe ex-UK Index represents Gross Total Return from inception to December 31, 2008 and Net Total Return thereafter.

## Calculation of Performance Returns

Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request. The composite returns are reported net of foreign withholding taxes on dividends, interest and capital gains. The composite returns presented represent past performance and is not a reliable indicator of future results, which may vary. A complete list and description of all Lazard composites and pooled funds is available upon request.

## Fee Schedule

Lazard's standard fee schedule for Continental European Equity Alpha accounts is 0.65% on the first £ 50 million of assets and 0.50% on the balance. (This fee schedule may be presented in non-U.S. local currency equivalents based on prevailing exchange rates.) Unless otherwise noted, actual account fees, inclusive of performance-based fees and VAT (if applicable) are used in the construction of composite net of fee performance. For non-fee paying portfolios and sleeves of funds, net of fee performance has been calculated using the strategy's standard fee schedule.

## Benchmark Information

The FTSE World Europe ex UK Index comprises large and mid cap stocks providing coverage of the developed and advanced Emerging markets in Europe excluding UK. The index is derived from the FTSE Global Equity Index Series (GEIS), which covers 98% of the world's investable market capitalisation.

# GIPS Compliance and Verification Status

Lazard Asset Management claims compliance with the GIobal Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Lazard Asset Management has been independently verified for the periods January 1, 1993 through December 31, 2023. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Lazard Asset Management is the "Firm" to which the GIPS Standards apply (Frankfurt office included in Firm definition as of January 1, 2003). In March 2023, LAM acquired all of the membership interests of Truvvo Investment Partners, LLC ("Truvvo"), a registered investment adviser that offers wealth management services to sophisticated families with complex balance sheets. The personnel who joined LAM in the acquisition now conduct their wealth management activities as a wholly-owned division of LAM named Lazard Family Office Partners. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The composite creation date is January 1993.

Calendar

	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Lazard Rate of Return (%; Gross of Fees)	12.13	-15.44	15.49	3.45	24.56	-17.26	25.82	-4.20	6.96	6.27
Lazard Rate of Return (%; Net of Fees)	11.44	-15.98	14.66	2.67	23.63	-17.79	25.05	-4.77	6.31	5.55
Benchmark (%; Rate of Return)	10.63	-16.75	19.07	1.63	22.01	-14.47	22.36	0.92	-0.47	4.47
Composite Standard Deviation Gross (3-yr. Ann.)	14.82	20.06	18.16	19.24	12.86	12.90	13.63	13.44	13.03	11.23
Benchmark Standard Deviation (3-yr. Ann.)	15.20	20.01	17.65	18.45	12.16	12.02	13.87	13.67	13.67	10.94
# of Portfolios	3	3	3	3	3	4	4	4	4	4
Composite Dispersion Gross (Asset Wtd. Std. Dev.)	0.40	0.16	0.23	0.19	0.35	0.21	0.24	0.20	0.83	0.38
Composite Assets (CHF Millions)	201.1	221.4	231.3	184.4	209.6	336.3	451.2	379.6	483.0	463.7
Total Firm Assets (CHF Billions)	160.5	156.3	202.4	188.3	199.0	174.7	201.4	170.7	160.3	170.3