Benchmark: IFC/MSCI Emerging Markets Linked Index

Reporting Date: 31 December 2023
Composite Inception Date: 01 January 1990

Reporting Currency: Euro

# Composite Description

The composite returns represent the total returns of all fully discretionary institutional portfolios with an Emerging Markets Discounted Assets investment mandate and a minimum of \$5 million in assets under management. Lazard's Emerging Markets Discounted Assets strategy seeks long-term capital appreciation by investing in companies trading at a discount to their estimated net asset value. These include closed-end funds, investment trusts, holding companies, and special situations companies, which invest in global companies with strong, sustainable financial productivity at attractive valuations. The strategy utilizes a corporate governance approach to seek to reduce or eliminate these discounts.

## Calculation of Performance Returns

Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request. The composite and benchmark returns are reported net of foreign withholding taxes on dividends, interest and capital gains. Prior to 2016, gross returns are net of operational expenses. The composite returns presented represent past performance and is not a reliable indicator of future results, which may vary. A complete list and description of all Lazard composites and pooled funds is available upon request.

#### Fee Schedule

Lazard's standard fee schedule for Emerging Markets Discounted Assets accounts is 1.0% on the first \$100 million of assets and 0.75% on the balance. (This fee schedule may be presented in non-U.S. local currency equivalents based on prevailing exchange rates.) The management fee schedule and total expense ratio for the pooled fund is 1.00% and 1.12%, respectively. Unless otherwise noted, actual account fees, inclusive of performance-based fees and VAT (if applicable) are used in the construction of composite net of fee performance. For non-fee paying portfolios and sleeves of funds, net of fee performance has been calculated using the strategy's standard fee schedule.

### Benchmark Information

Due to client demand as well as better comparability with our peers, we have changed the composite benchmark from the IFC Global Regional Composite Index to a blended index consisting of the IFC Global Regional Composite Index through December 31, 1995, followed by the MSCI Emerging Markets Index (GDR) through December 31, 1998, then by the MSCI Emerging Markets Index (NDR) from January 1, 1999, to the present. The IFC Composite Index is an emerging market index covering 27 developing nations and containing over 1,650 stocks. The MSCI Emerging Markets Index is a free float-adjusted market capitalization index calculated gross of foreign withholding taxes through December 31, 1998, and total return net of foreign withholding taxes thereafter, that is designed to measure equity market performance in the global emerging markets.

## GIPS Compliance and Verification Status

Lazard Asset Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Lazard Asset Management has been independently verified for the periods January 1, 1993 through December 31, 2023. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Lazard Asset Management is the "Firm" to which the GIPS Standards apply (Frankfurt office included in Firm definition as of January 1, 2003). In March 2023, LAM acquired all of the membership interests of Truvvo Investment Partners, LLC ("Truvvo"), a registered investment adviser that offers wealth management services to sophisticated families with complex balance sheets. The personnel who joined LAM in the acquisition now conduct their wealth management activities as a wholly-owned division of LAM named Lazard Family Office Partners. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The composite creation date is January 1990.

	Calendar									
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Lazard Rate of Return (%; Gross of Fees)	4.87	-17.41	8.49	15.37	26.72	-10.57	20.79	10.99	-3.77	18.28
Lazard Rate of Return (%; Net of Fees)	4.33	-17.93	7.89	14.72	26.01	-11.16	20.05	10.31	-4.53	17.57
Benchmark (%; Rate of Return)	6.11	-14.85	4.86	8.53	20.60	-10.26	20.59	14.51	-5.23	11.38
Composite Standard Deviation Gross (3-yr. Ann.)	15.65	18.47	16.46	17.49	11.69	10.37	13.53	14.07	14.58	11.78
Benchmark Standard Deviation (3-yr. Ann.)	13.20	16.79	15.70	16.36	11.45	10.91	13.84	14.38	13.88	11.91
# of Portfolios	7	7	9	10	9	9	10	12	14	13
Composite Dispersion Gross (Asset Wtd. Std. Dev.)	1.42	0.86	0.94	0.50	0.58	0.18	0.71	0.21	0.78	0.68
Composite Assets (EUR Millions)	1479.4	1543.3	2311.2	2139.7	1489.5	1195.2	1632.8	1564.1	1440.2	1608.0
Total Firm Assets (EUR Billions)	172.6	158.3	195.3	174.1	183.0	155.0	172.1	159.2	147.4	141.6