

# Lazard Demographic Opportunities

## Composite Report

**Benchmark:** MSCI ACW Index  
**Reporting Date:** 31 December 2024  
**Composite Inception Date:** 01 January 2018  
**Reporting Currency:** U.S. Dollar

### Composite Description

The composite returns represent the total returns of all fully discretionary portfolios with a Demographic Opportunities mandate. The Lazard Demographic Opportunities strategy is an unconstrained global equity strategy that seeks long-term capital appreciation by targeting investments most likely to benefit from the spending behavior of the world's most relevant demographic groups. Companies in the investable universe offer products and services that are geared towards supporting increasing longevity of the world's population, by catering to the distinct preferences and needs of the defining generational cohorts. The strategy opportunistically invests in approximately 50 to 80 global securities.

### Calculation of Performance Returns

The composite returns are reported net of foreign withholding taxes on dividends, interest and capital gains. The composite returns presented represent past performance and is not a reliable indicator of future results, which may vary.

### Fee Schedule

Lazard's standard fee schedule for the Demographic Opportunities strategy accounts is 0.85% per annum on the first \$100 million and 0.65% on the balance. (This fee schedule may be presented in non-U.S. local currency equivalents based on prevailing exchange rates.) Unless otherwise noted, actual account fees, inclusive of performance-based fees and VAT (if applicable) are used in the construction of composite net of fee performance. For non-fee paying portfolios and sleeves of funds, net of fee performance has been calculated using the strategy's standard fee schedule.

### Benchmark Information

The benchmark for this strategy is the MSCI ACW Index (Net). The MSCI ACW Index (ACW) is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global developed and emerging markets. The Index is compiled by MSCI Inc.

### Disclosures

Lazard Asset Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Lazard Asset Management has been independently verified for the periods January 1, 1993 through December 31, 2023. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Lazard Asset Management is the "Firm" to which the GIPS Standards apply (Frankfurt office included in Firm definition as of January 1, 2003). In March 2023, LAM acquired all of the membership interests of Truvvo Investment Partners, LLC ("Truvvo"), a registered investment adviser that offers wealth management services to sophisticated families with complex balance sheets. The personnel who joined LAM in the acquisition now conduct their wealth management activities as a wholly-owned division of LAM named Lazard Family Office Partners. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request. A complete list and description of all Lazard composites and pooled funds is available upon request. The composite creation date is July 2018.

	Calendar						
	2024	2023	2022	2021	2020	2019	2018
Lazard Rate of Return (%; Gross of Fees)	13.90	21.85	-20.91	7.83	26.62	27.53	-3.10
Lazard Rate of Return (%; Net of Fees)	12.93	20.82	-21.58	6.91	25.55	26.44	-3.92
Benchmark (%; Rate of Return)	17.49	22.20	-18.36	18.54	16.26	26.60	-9.41
Composite Standard Deviation Gross (3-yr. Ann.)	16.32	16.43	18.29	15.33	16.72	N/A	N/A
Benchmark Standard Deviation (3-yr. Ann.)	16.20	16.27	19.86	16.84	18.13	N/A	N/A
# of Portfolios	1	2	2	2	2	1	1
Composite Dispersion Gross (Asset Wtd. Std. Dev.)	N/A	0.23	0.29	0.29	N/A	N/A	N/A
Composite Assets (USD Millions)	0.9	0.8	1.2	1.9	1.9	0.6	0.5
Total Firm Assets (USD Billions)	167.6	190.7	169.0	222.1	213.0	205.5	177.2